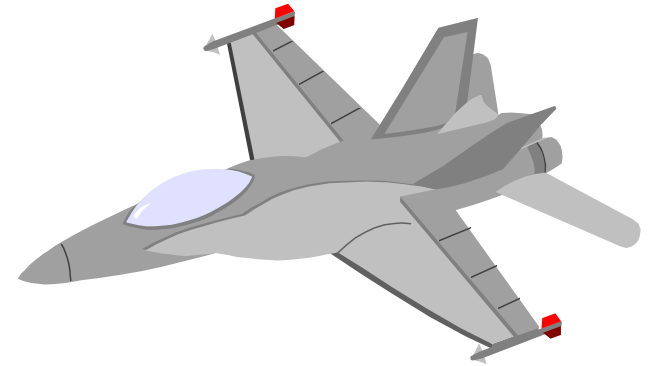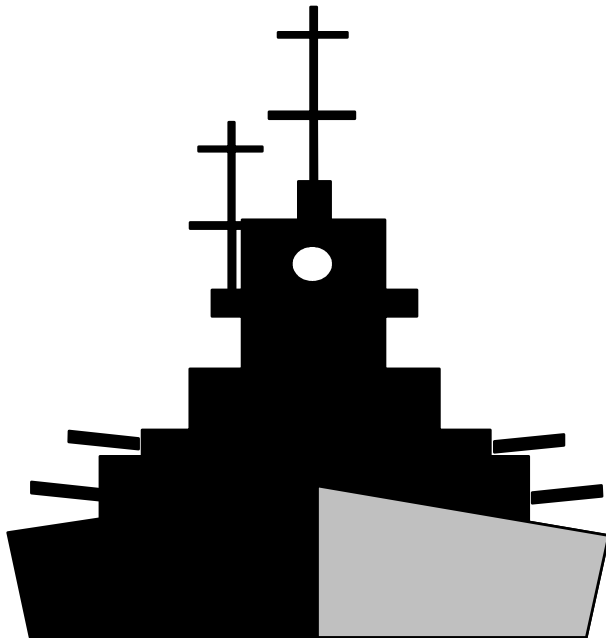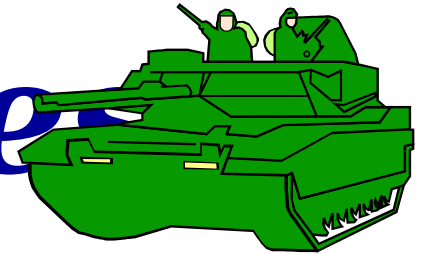# *Foreign*

Military

Sales

Suppor

Toni Jenkins
DLA Training Center (DTC
Columbus, OH
DSN 850-5920
Coml (614) 692-5920

email: Toni.Jenkins@dcted.dl

Foreign Military Sales (

Transfer of Military or Eco assistance through Sales, Leases or Loans to friendly foreign governments.

CATEGORIES:

1. **GRANT AID**

2. **CLSSA**
   *programmed
   *non-programmed

3. **FMS**
   *non-CLSSA

<u>GRANT AID:</u>

Military Assistance withou[t] reimbursement

Processed as Fill or Kil[l]

Supported same as US For[ces]

Demand in forecast

NEVER on backorder

CLSSA - Cooperative Logis
Supply Support Arrangem

PROGRAMMED: (recurring der
*Support same as US Forces

*Identified by "R" in 44 and "

*Demands in forecast

*Backorder Type 1

CLSSA continued:

PROGRAMMED: (non-recurring

*Identified by "N" in 44 and "

*Demands NOT in forecas

*Backorder Type 5

*Subject to ROP check

CLSSA continued:

NON-PROGRAMMED

*Identified by a "2" in 72

*Demands NOT in foreca

*Backorder Type 5

*Subject to ROP check

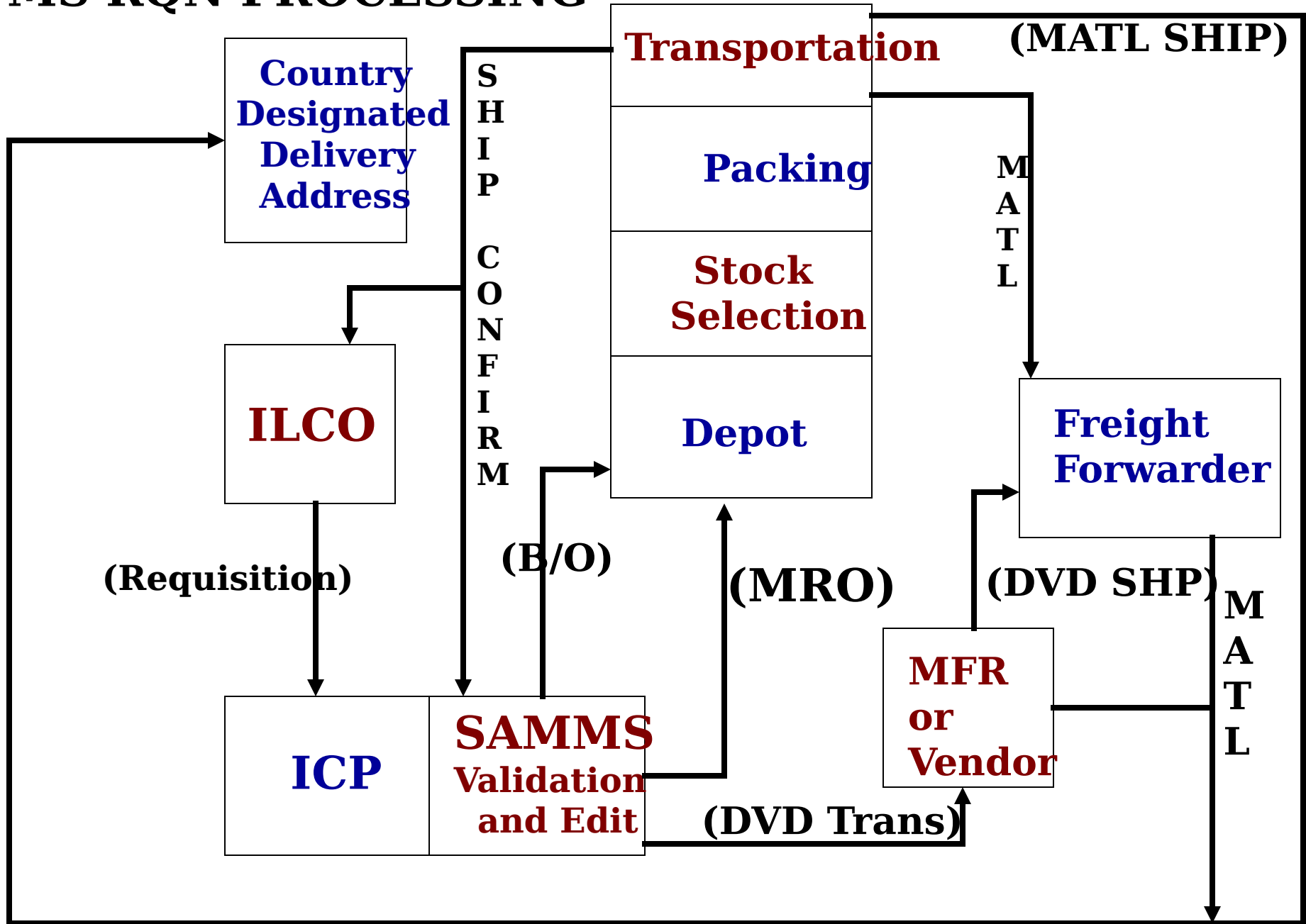# FMS DIRECT SALES

***Identified by other than U[...]
in position 35**

*Demands NOT in foreca[...]

*Backorder Type 5

*Subject to ROP check[...]

	FOREIGN	MILITARY	SALES	
GRANT AID	**PROGRAMMED CLSSA (RECURRING Demand)**	**PROGRAMMED CLSSA (NON-RECURRING Demand)**	**NON-PROGRAMMED CLSSA**	**FMS DIRECT SALES**
IF Reqn Service code (1st position of DoDAAC)	**IF** Reqn Service Code (1st Position of DoDAAC)	**IF** Reqn Service Code (1st Position of DoDAAC)	**IF** Reqn Service Code (1st Position of DoDAAC)	**IF** Reqn Service Code (1st Position of DoDAAC)
is **B, D, K, P, or T**	is **B, D, K, P, or T**	is **B, D, K, P, or T**	is **B, D, K, P, or T**	is **B, D, K, P, or T**
AND Supplementary Address (Record Position 45)	**AND** Supplementary Address (Record Position 45)	**AND** Supplementary Address (Record Position 45)	**AND** Supplementary Address (Record Position 45)	**AND** Supplementary Address (Record Position 45)
is Y	**is B, D, K, P or T**	**is B, D, K, P, or T**	**is B, D, K, P, or T**	**is B, D, K, P, or T**
AND Type of Assistance code (Record Position 35)	**AND** Type of Assistance Code (Record Position 35)	**AND** Type of Assistance Code (Record Position 35)	**AND** Type of Assistance Code (Record Position 35)	**AND** Type of Assistance Code (Record Position 35)
is **usually C**, but can be **1, 2, 9, D, H, K, L, N, P, R or T**	**is U or V**	**is U or V**	**is U or V**	is **usually 4 or Z** but can **3, 5, 6, 7, 8 or M**
	AND Coop Log Prog Supp Cat (Record Position 72)	**AND** Coop Log Prog Supp Cat (Record Position 72)	**AND** Coop Log Prog Supp Cat (Record Position 72)	
	is 1	**is 1**	**is 2**	
	AND Demand Code (Record Position 44) **is R**	**AND** Demand Code (Record Position 44) **is N**		
-Demand **is IN** Forecast -Issue IAW UMMIPS **NOT** subject to ROPL check	-Demand **is IN** Forecast -Issue IAW UMMIPS **NOT** subject to ROPL check	-Demand **IS NOT** in Forecast -Issue Subject to **ROPL Check**	-Demand **IS NOT** in Forecast -Issue subject to **ROPL Check**	-Demand **IS NOT** in Forecast -Issue subject to **ROPL Check**
!!!NEVER BACKORDER!!! FILL OR KILL	**BACKORDER TYPE 1**	**BACKORDER TYPE 5**	**BACKORDER TYPE 5**	**BACKORDER TYPE 5**

DTC Jenkins

FMS RQN PROCESSING

Country Designated Delivery Address

SHIP CONFIRM

Transportation

(MATL SHIP)

Packing

MATL

Stock Selection

ILCO

Depot

Freight Forwarder

(Requisition)

(B/O)

(MRO)

(DVD SHP)

MATL

ICP

SAMMS Validation and Edit

MFR or Vendor

(DVD Trans)

RELEASE ORDER FOR NEW REQUISITIONS AND BACKORDER

1. **OSD/JCS Project Codes**

2. **Priority 01-03 w/999 in RDD**

3. **E or N in first position of RDD**

4. **Priority 01-08 and RDD of 555/nu**

5. **First position of RDD = A**

6. **All other documents w/in PD by**

HELPFUL HINTS/TIPS FOR FMS CUSTOMERS

1. Use Advice Code 2L

2. Order small qtys, more freque

3. Utilize the RDD/RAD field

4. Use recurring programmed C whenever possible for urgent

5. Submit SARs when appropria

DSCC * COLUMBUS (S9C/S9E) PO

EMAIL: esoc@dscc.dla.mil
Web Site: www.dscc.dla.mil

ESOC (S9E): DSN 850-8630/7585
COML (614) 692-8630/7585
(S9C): DSN 850-3272
COML (614) 692-3272

FMS POC: DSN 850-4860/COML (614)

DSCR * RICHMOND (S9G) POCs

EMAIL: (ESOC) esocsar@dscr.dla.mil
**   (Call Ctr) cuscallctr@dscr.dla.m**
Web Site: www.dscr.dla.mil

ESOC: DSN 695-5522/3891/4584/4211
**   COML (804) 279-5522/3891/458**

FMS POC: DSN 695-3800
**   COML (804) 279-3800**

DSCP * PHILADELPHIA POCs

EMAIL: discoce@dscp.dla.mil
Web site: www.dscp.dla.mil

ESOC: DSN 444-2336
        COML (215) 737-2336

FMS POC: DSN 444-3567
        COML (215) 737-350

TOLL FREE ACCESS TO D

1 - 877 - DLA - CALL

(1 - 877 - 352 - 225

SUPPLY DISCREPANCY REPORTS (SDR)

Discrepancy:

...when materiel supplied is

non-conformant

to the requirement.”

*Transportation

*Financial

*Quality

*Billing

*Shipping

Decision Table for SDR (SF 364) Submissions

DISCREPANCY	ACTION
Transportation: Packages are missing or damaged when received.	Customer has inspected the shipping manifest and ensured that cargo is missing and/or was not damaged when picked up by carrier.
	If DTS is the carrier, the customer should contact the U.S. Military representative and have them submit a Transp. Discrepancy (SF 361) to the DCMC Transp. Office for processing.
	If not DTS shipment, customer should immediately submit claim with the carrier.
Financial: Accessorial or admin. Charges are computed incorrectly.	The customer should submit a letter directly to DFAS explaining the deficiency and requesting correction.
Quality: Item is limited or prohibited from performing properly due to workmanship, materiel, etc., and the items was purchased using FMS.	The customer should submit SDR (SF 364) and all supporting documentation to appropriate ILCO. If a DLA ICP recei A SDR of this type, they should process and fwd info to
Billing: Item is billed erroneously on the quarterly statement (duplication, etc.).	The customer should submit SDR (SF 364) and all supp Documentation to appropriate ILCO.
Shipping: There is * a shortage * an overage * a delivery misdirected to you, intended for someone else, or	The customer or freight forwarder should research status received before arrival of shipment to ensure there has not been a partial cancellation, substitution, or split shipment. If appropriate, submit SDR (SF 364) and all supporting documentation to appropriate ILCO. If a DLA ICP or Depot received a SDR of this type, they should process and forward the info to the ILCO.
* an item damaged but the container is not, and the item was shipped parcel post, or damaged was caused by the way the item was packaged (improper bracing, marking, etc.).	The customer should take photographs if possible, mak etc., and submit SDR (SF 364) and all supporting docum to appropriate ILCO. If a DLA ICP or Depot receives a S This type from the foreign customer, they should process and forward the information to the ILCO.

DTC Jenkins 2

<u>WHERE TO SUBMIT FMS SDRs:</u> (directly to the ILCOs)

ARMY:
Commander, U.S. Army Security Assista
54 M Avenue, Suite 1
New Cumberland, PA 17070-5096

AIR FORCE:
Air Force Security Assistance Center
5490 Pearson Road
Wright-Patterson AFB, OH 45433-5332

WHERE TO SUBMIT FMS SDRs: (continued)

NAVY:

Naval Inventory Control Point (N
International Programs, Buildin
ATTN: Code P753112
700 Robbins Avenue
Philadelphia, PA 19111-5095

PROCESSING   PROCEDURES

1. ILCOs forward SDRs to app
ICP, shipping depot or GSA

2. All responses returned to IL

3. When matl is directed to be
to US customer, ship matl und
doc no as original shipment w/
180 days from approval date

4. Matl not returned to DoD/GS or retained or disposed of by the govt, will be turned in to the nea Accountable Military Activity, re of Mil Svc responsible for the m

5. Incorrect item SDRs <u>are not</u> for authorized substitutions

PROCESSING PROCEDURES
(still)

6. SDRs initiated for non-receip documentation from freight forw indicating that no matl has been include the transportation contr numbers that apply

7. The SDR initiator will indica action is requested.

TIME STANDARDS

Any claim, except nonshipment/non
an entire lot, received after one yea
passage of title of the article or fro
performance of the service, will be
by the USG _unless_ it is determined
unusual and compelling circumsta
involving latent defects justify cons
of the claim.

DoD 5105.38-M

TIME STANDARDS (continued)

Claims, received _after one year_ [cut off] **of passage of title or initial billi**[cut off] **whichever is later, for nonshipm**[cut off] **nonreceipt of an entire lot will b**[cut off] **_disallowed_ by the USG**

DoD 5105.38-M

REQUESTS FOR RECONSIDERATI

1. **Customer must send written req reconsideration to the ILCO *w/in of the SDR reply date.***

2. **ILCO will forward requests to ap ICP/GSA.**

3. **ICP/GSA will reply to the ILCO *w 60 calendar days*.**